

# EMPOWERING BOTSWANA'S TEXTILE INDUSTRY FOR GLOBAL COMPETITIVENESS

## National Textile Skills & Capacity Building Programme - Flagship Initiative under Botswana's 60th Independence Celebrations

### OVERVIEW

As part of Botswana's **60th Independence Celebrations**, a private sector-led initiative invites textile and apparel enterprises across the country to participate in a structured **National Textile Skills & Capacity Building Programme**.

The programme is designed to strengthen industrial capability, improve productivity and quality systems, and position Botswana's textile sector for regional competitiveness and export readiness, while supporting sustainable job creation, youth employment, and broader economic transformation.

### WHO SHOULD APPLY

- Registered textile and apparel businesses
- Cooperatives, clusters, and production associations
- Individual entrepreneurs with active production capacity
- Enterprises committed to growth, quality improvement, and skills development

### STRATEGIC PRIORITIES

Priority will be given to:

- Youth and women-led enterprises
- CIPA registered or Council Licensed businesses
- Cooperative and cluster-based production models
- Scalable businesses with growth potential
- Inclusive enterprises promoting broad-based participation

### TRAINING CENTRES

Gaborone | Francistown | Maun | Mahalapye

#### BUSINESS CATEGORIES (BY PRODUCTION CAPACITY & MACHINERY)

##### CATEGORY A: ENTRY LEVEL PRODUCERS

(1–10 Machines | Up to 50 Units per Day)

##### Profile

Emerging producers and small-scale manufacturing units  
Requirements

- Valid company registration OR proof of active operation
- Evidence of machinery ownership (photos or verification)
- 1–10 operational production machines
- Basic production setup and workspace

### EOI MUST INCLUDE

- Type of production (garments, uniforms, PPE, etc.)
- Machine types and quantities
- Current production output
- Business structure (individual/cooperative/SME)
- Market activity (if any)
- Training and growth commitment

#### Added Advantage

- TVET / NCCA / garment-related qualification
- Demonstrated production consistency

##### CATEGORY B: SMALL TO MEDIUM PRODUCERS

(11–50 Machines | Up to 100 Units per Day)

##### Profile

Established SMEs with structured production systems  
Requirements

- Valid company registration
- Proof of machinery ownership and production facility
- 11–50 operational production machines
- Defined workforce and production structure
- Active production history

### EOI MUST INCLUDE

- Production type and product lines
- Machine configuration and capacity
- Daily/weekly/monthly output
- Staffing structure
- Market linkages or clients
- Cluster/cooperative participation
- Commitment to quality improvement and training

#### Added Advantage

- Institutional or commercial supply experience
- Exposure to production planning and quality systems

##### CATEGORY C: MEDIUM SCALE MANUFACTURERS

(51–100 Machines | Up to 200 Units per Day)

##### Profile

Structured manufacturing enterprises with industrial production systems  
Requirements

- Valid Botswana company registration
- 51–100 operational production machines (strict cap)
- Factory-scale production facility
- Structured management, production, and quality systems
- Established workforce and supervisory structure
- Proven production capability

### EOI MUST INCLUDE

- Full production profile and product range
- Machine inventory and facility layout
- Monthly production capacity
- Market reach (local/regional)
- Quality control systems
- Growth and expansion strategy
- Skills development commitment

#### Added Advantage

- Export readiness or export experience
- Formal quality assurance systems
- Integration into national/regional supply chains

### SELECTION CRITERIA

Applications will be assessed on:

- Compliance with submission requirements
- Verification of machinery in place, supported by clear evidence of production equipment on site, including confirmation of operational machines and their capacity.
- Operational readiness and capability
- Commitment to training and skills development
- Youth and women participation
- Cooperative or cluster participation
- **100% citizen-owned enterprises only.**
- Contribution to Botswana's industrialisation and textile sector growth

### SUBMISSION REQUIREMENTS

Applicants must submit:

- Company registration documents (where applicable)
- 1-page Expression of Interest (EOI)
- Evidence of machinery ownership (photos or documentation)
- Clear indication of **Category (A, B, or C)**
- Clear indication of **preferred training centre**

Expression should be submitted by email to [tendersecretary@lea.co.bw](mailto:tendersecretary@lea.co.bw) or to your nearest LEA branch.

### CLOSING DATE

**15th May @5pm**